

# GET THESE Money-making Secrets WITH THE Farm Journal



**FARM JOURNAL** ("cream, not skim milk") is the great little paper published for 35 years in Philadelphia by Wilmer Atkinson. It is taken and read by more families than any other farm paper in the WORLD. Its four million readers (known as "Our Folks") are the most intelligent and prosperous country people that grow, and they always say the Farm Journal helped to make them so. Their potatoes are larger, their milk tests higher, their hogs weigh more, their fruit brings higher prices, because they read the Farm Journal.

Do you know Peter Tumbledown, the old fellow who won't take the Farm Journal? By showing how NOT to run a farm, Peter makes many prosperous. Nobody can go on reading the Farm Journal and being a Tumbledown too. Many have tried, but all have to quit one or the other.

The Farm Journal is bright, brief, "boiled down," practical, full of gumption, cheer and sunshine. It is strong on housekeeping and home-making, a favorite with busy women, full of life and fun for boys and girls. It sparkles with wit, and a happy, sunny spirit. Practical as a plow, readable as a novel. Clean and pure, not a line of fraudulent or nasty advertising. All its advertisers are guaranteed trustworthy.

The Farm Journal gives more for the money and puts it in fewer words than any other farm paper. 32 to 80 pages monthly, illustrated. FIVE years (60 issues) for \$1.00 only. Less than 2 cents a month. No one-year, two-year or three-year subscriptions taken at any price.

## The Farm Journal Booklets

have sold by hundreds of thousands, and have made a sensation by revealing the SECRETS OF MONEY-MAKING in home industry. People all over the country are making money by their methods.

**POULTRY SECRETS** is a collection of discoveries and methods of successful poultrymen. It gives Felch's famous moulting chart, the Curtis method of getting one-half more pullets than cockerels, Boyer's method of insuring fertility, and priceless secrets of breeding, feeding, how to produce winter eggs, etc.

**HORSE SECRETS** exposes all the methods of "bitching," "plugging," cocaine and gasoline doping, and other tricks of "gyps" and swindlers, and enables any one to tell an unsound horse. Gives many valuable training secrets.

**CORN SECRETS**, the great NEW hand-book of Prof. Holden, the "Corn King," shows how to get ten to twenty bushels more per acre of corn, rich in protein and the best stock-feeding element. Pictures make every process plain.

**EGG SECRETS** tells how a family of six can make hens turn its table scraps into a daily supply of fresh eggs. If you have a back-yard, get this booklet, learn how to use every scrap of the kitchen waste, and live better at less cost.

**THE "BUTTER BOOK"** tells how seven cows were made to produce half a ton of butter each year (140 pounds is the average). An eye-opener. Get it, weed out your poor cows, and turn the good ones into record-breakers.

**STRAWBERRY SECRETS** is a revelation of the discoveries and methods of L. J. Farmer, the famous expert, in growing luscious fall strawberries almost until snow flies. How and when to plant, how to fertilize, how to remove the blossoms, how to get three crops in two years, etc.

**GARDEN GOLD** shows how to make your backyard supply fresh vegetables and fruit, how to cut down your grocery bills, keep a better table, and get cash for your surplus. How to plant, cultivate, harvest and market.

**DUCK DOLLARS** tells how the great Weber duck-farm near Boston makes every year \$100,000 each on 40,000 ducks. Tells why ducks pay them better than chickens, and just HOW they do everything.

**TURKEY SECRETS** discloses fully the methods of Horace Vose, the famous Rhode Island "turkey-man," who supplies the White House Thanksgiving turkeys. It tells how to mate, to set eggs, to hatch, to feed and care for the young, to prevent sickness, to fatten, and how to make a turkey-ranch PAY.

**The MILLION EGG-FARM** gives the methods by which J. M. Foster made over \$18,000 a year, mainly from eggs. All chicken-raisers should learn about the "Raucous Unit," and how Foster FEEDS hens to produce such quantities of eggs, especially in winter.

**DRESSMAKING SELF-TAUGHT** shows how any intelligent woman can design and make her own clothes, in the highest of fashion. It shows how one girl since she was a girl. She now has a successful dressmaking establishment and a school of dressmaking. Illustrated with diagrams.

**SHALL I FARM?** is a clear, impartial statement of both advantages and drawbacks of farming, to help those who have to decide this important question. It warns you of dangers, swindlers, and mistakes, tells how to start, equipment needed, its cost, chances of success, how to get government aid, etc.

These booklets are 6 x 9 inches, and profusely illustrated. Farm Journal FOUR full years, with any one of these booklets, both for \$1.00.

The Booklets are NOT sold separately—only with Farm Journal. Be sure to say WHICH booklet you want.

WILMER ATKINSON COMPANY, PUBLISHERS FARM JOURNAL, WASHINGTON SQUARE, PHILADELPHIA.



## What Our Folks Say About F. J.

"I have had more help, encouragement and enjoyment out of it in one year than I did out of all my other papers in ten years," says C. M. Persons.

"It is a queer little paper. I have sometimes read it through and thought I was done with it, then pick it up again and find something new to interest me," says Alfred Krogh.

"Farm Journal is like a bit of sunshine in our home. It is making a better class of people out of farmers. It was first sent me as a Christmas present, and I think it the choicest present I ever received," says F. R. LeValley.

"We have read your dear little paper for nearly 40 years. Now we don't live on the farm any more, yet I still have a hankering for the old paper. I feel that I belong to the family, and every page is as dear and familiar as the faces of old friends," says Mrs. R. W. Edwards.

"I fear I neglect my business to read it. I wish it could be in the hands of every farmer in Virginia," says W. S. Cline.

"I live in a town where the yard is only 15 x 18 feet, but I could not do without the Farm Journal," says Miss Sara Carpenter.

"I get lots of books and papers, and put them aside for future reading. The only paper I seem to have in my hands all the time is Farm Journal. I can't finish reading it. Can't you make it less interesting, so I can have a chance at my other papers?" writes John Swail.

"If I am lonesome, down-hearted, or tired, I go to Farm Journal for comfort, next to the Bible," says Mabel Dewitt.

"Farm Journal has a cheerful vein running through it that makes it a splendid cure for the 'blues.' When coming home tired in mind and body, I sit down and read it, and it seems to give me new inspiration for life," writes G. E. Halderman.

"We have a brother-in-law who loves a joke. We live in Greater New York, and consider ourselves quite civilized, so when he sent us the Farm Journal as a New Year's gift we nearly died laughing. 'How to raise hogs'—we who only use bacon in plant parts! 'How to keep cows clean'—when we use condensed milk even for rice pudding! 'How to plant onions'—when we never plant anything more fragrant than lilies of the valley. I accepted the gift with thanks, for we are too well-bred to look at a gift horse in the mouth. Soon my eye was caught by a beautiful poem. I began to read it, then when I wanted the Farm Journal I found my husband deeply interested in an article. Then my oldest son began to ask, 'Has the Farm Journal come yet?' He is a jeweler, and hasn't much time for literature; but we find so much interest and uplift in this fine paper that we appreciate our New Year's gift more and more," writes Ella B. Burkman.

"I received 'Corn Secrets' and 'Poultry Secrets,' and consider them worth their weight in gold," says W. G. Newell.

"What your Egg Book tells would take a beginner years to learn," says Roy Chaney.

"Duck Dollars is the best book I ever had on duck-raising," says P. M. Warnock.

"If your other booklets contain as much valuable information as the Egg-Book, I would consider them cheap at double the price," says F. W. Mansfield.

"I think your Egg-Book is a wonder," says C. F. Skirry.

"The Farm Journal beats them all. Every issue has reminders and ideas worth a year's subscription," writes T. H. Potter.

"One year ago I took another agricultural paper, and it took a whole column to tell what Farm Journal tells in one paragraph," says N. M. Gladwin.

"It ought to be in every home where there is a chick, a child, a cow, a cherry, or a cucumber," says I. D. Bordus.

## OUR ENORMOUS COAL PILE

Production Has Increased 400 Per Cent in a Generation—Record-Breaking Figures for 1912.

The production of coal in 1912, reached the great total of 534,360,580 short tons, valued at the mines at \$695,606,071, according to a statement by Edward W. Parker, coal statistician, just issued by the United States Geological Survey.

This year the report on the coal industry of the United States begins the fourth decade in which coal statistics have been published annually by the Geological Survey. In 1882, the first year of this period, the total coal production of the United States had reached what was then considered about high-water mark—103,551,189 short tons. In 1912 the production of bituminous coal alone in the State of Pennsylvania exceeded that figure by nearly 60 per cent and the combined production of bituminous coal alone in the State of Pennsylvania exceeded that figure by nearly 60 per cent and combined production of bituminous coal and anthracite in Pennsylvania in 1912 was 2 1/4 times the total production of the United States in 1882. The total coal production of the United States in 1912 was more than five times that of 1882. In 1882 the United States supplanted Great Britain as the premier coal-producing country in 1899, and in 1912 it was as far ahead of the United States in 1882. The United States at present is contributing 40 per cent of the world's supply of coal and is consuming over 99 per cent of its own production.

## All Records Broken in 1912.

In 1912 the production of coal in the United States not only surpassed all previous tonnage records, but the average value per ton exceeded that of any normal year in the 33 years for which statistics are available. There has been only one year when prices generally were higher than in 1912, and that was 1903, the year of the fuel famine.

The gain in output in 1912 over 1911 was 38,095,454 short tons and the increase in value was \$69,040,660. The production of bituminous coal increased from 405,907,059 short tons to 450,104,982 tons, a gain of 44,197,923 tons, with an increase of \$66,607,626 in value. The decreased production of anthracite, amounting to 6,302,469 short tons, was due entirely to the suspension of mining in April and May, when practically the entire region was idle. The factors which contributed to the increased output of bituminous coal were (1) the revival in the iron and steel industry, which stimulated production in the Eastern States, the coal made into coke showing, alone, an increase of nearly 6,000,000 tons; (2) bumper crops of grain and other agricultural products, which gave prosperity to the farming communities of the Middle West; (3) decreasing supplies of natural gas and fuel oil in the Mid-Continent field and their consequent lessened competition with coal from the South-western States; (4) increased consumption by railroads and in nearly all lines of manufacturing; (5) activity in the mining and smelting of the precious and semiprecious metals in the Rocky Mountain and Pacific States. These factors combined made the year 1912 one of the rather rare prosperous years in the mining of bituminous coal.

## Increased Production in 21 States

Of the 27 States in which coal mining may be considered to be conducted on a commercial basis, there were 21 in which the output of 1912 showed an increase in value was greater than the increase in tonnage. In the production of bituminous coal Pennsylvania in 1912

showed an increase of 17,304,231 short tons. West Virginia's increase in 1912 was 6,955,107 tons. Illinois increased its production by 6,206,108 tons, Ohio by 3,768,741 tons, Kentucky by 2,440,818 tons, Indiana by 1,084,363 tons, Alabama by 1,079,179 tons, Virginia by 981,971 tons, Colorado by 820,441 tons, and Kansas by 807,454 tons.

## Before You Buy Feeding Cattle.

Get the Daily Drivers Telegram so you will know what the market is. You can't afford to handle live stock, or sell cattle, hogs, sheep, horses, mules, grain, hay or produce unless you know the market price. Unless you get the Daily Drivers Telegram, the leading market report and farmer's newspaper of the country, you are liable to lose more on every sale to pay for the Telegram for a year. Send in your subscription through The Intelligencer and get both papers one full year at the regular price of the Telegram alone.

Mrs. John Strodtman returned Thursday evening to her home in Napoleon after a visit with her daughter, Mrs. Vince Owen.

Mrs. T. J. Green and daughter, Miss Edna, spent Friday with friends near Wellington.

Geo. Callaway returned Thursday evening from a business trip in Grain Valley, Mo.

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## BOUND TO WIN IN THE END

Inez Milholland Confident of Victory for British Suffragists, and Points Moral With Story.

"You think the militants won't win in England? You think governmental repression will put them down? Well, then, you haven't digested the story of the satrap."

The speaker was Miss Inez Milholland, the beautiful suffragist of New York. She continued:

"A certain satrap had a favorite wife. She went walking in the palace gardens one day, and had not been long gone when a servant entered, crying:

"O, master, your wife is drowned. She was walking, as usual, beside the swift stream that flows through the hazel copse, and, stumbling over an exposed root, she fell into the water. Not once did she rise. We have not yet recovered her body."

"The satrap, a man of few words, quickly ordered that a strong horse be saddled, and, mounting the animal, he proceeded to ford his way upstream.

"He had not gone more than a mile beyond his own domain when an official respectfully asked him his errand.

"My wife," the satrap replied, "was drowned in this river, and I am searching for her body."

"But, sire," cried the official, "you are going against the stream. You'll never find her that way!"

"Ah," said the satrap, "you didn't know my wife."

## INGRATITUDE



"I wouldn't mind him laffin' cep'n dat I give him dat banana."

## FOLLOWING INSTRUCTIONS.

When nine-year-old Teddy displayed the shining new quarter which Mr. Brown had given him down at the corner store, mother very naturally asked if her little boy had said, "Thank you," to father's friend.

No answer.

"Surely you thanked Mr. Brown," she persisted.

Still no answer. Trouble showed on the little face.

"Teddy, listen. You ought to have said, 'Thank you, sir.' Did you?"

No answer yet.

"Come here, dear little son. Tell mamma, now. Did you thank Mr. Brown for the quarter?"

"I told him, 'Thank you,' an' he said not to mention it, an' I tried not to."

## INCREDIBLE.

"Now a man has decided that pretzels are not food."

"You don't mean to tell me that anyone ever thought they were food?"

## AS USUAL.

"How do you like this chowder, Mr. Starboarder?" asked the landlady.

"It is cold, but not clammy," replied Mr. Starboarder.

## HEAVY HANDICAP.

"Grace won the admiration of the guides, all right."

"As to how?"

"She climbed Mont Blanc in a hobble."

## PUZZLING PREDICAMENT.

"Why is Jiggers always in hot water with his wife?"

"Because they can't keep the pot boiling."

## WORSE AND WORSE.

"Gracious! Isn't that bathing suit shocking?"

"You may think it is, but wait till you see her in her tube skirt."

## ILLUSTRATION.

"Things are seldom as black as they are painted."

"Minstrels, for example?"

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Are you now taking the Farm Journal?

(Write "Yes," or "No")

Miss Nellie Loomis left Friday morning for her home in Columbus, Wis., after a visit here with relatives.

Miss Rachel Andreen returned Friday from a visit in Higginsville.

Mrs. John Samelson and daughter, Mrs. George King, and the latter's two children went to Kansas City Friday for a few days' visit.

Miss Gertrude Pointer returned to her home in Odessa Friday morning after a visit here with Miss Pearl Hicklin.

Mrs. Oscar Andreen returned Friday from a visit in Kansas City.

Mrs. G. R. Cooper returned Thursday evening to her home in Kansas City after a visit here with the family of J. G. Cronshaw.

Robert Horn went to Kansas City Friday on business.

Mrs. M. C. McFadin, who has been visiting in Seattle, Washington, returned home Friday morning.

Misses Anna and Florence Alford went to Kansas City Thursday evening for a few days' visit.

Sheriff W. H. Waddell spent Thursday in Higginsville on business.